June 8, 2007

Date: SAFE: SAFE: Referred by: WE 1231, 1232 & 1235 **Operations Committee**

Page 8

SAFE RESOLUTION NO. 51

ATTACHMENT A: TABLE OF CONTENTS

Page 2	Revenue and Expense Summary
Page 3	Revenue Detail
Page 4	Expense Detail
Page 5	Salaries and Benefits/General Operations
Page 6	Consultants/Professional Services
Page 7	Operating Contracts

Capital Expense

6/1/2007 7:56 AM Page 1 of 8

Revenue and Expense Summary			
Revenue and E	xpense Summary		
OPERATING REVENUE/EXPENSE	FY 2006-07	FY 2007-08	Percent Change
Call Box FSP	\$6,750,000 \$7,200,000	\$6,950,000 \$8,000,000	3.0% 11.1%
Subtotal Operating Revenue	\$13,950,000	\$14,950,000	7.2%
Call Box FSP	\$3,312,365 \$10,507,496	\$3,779,455 \$11,317,954	14.1% 7.7%
Subtotal Operating Expense	\$13,819,861	\$15,097,409	9.2%
Operating Surplus (Shortfall)	\$130,139	(\$147,409)	-213.3%
CAPITAL REVENUE/EXPENSE			
Call Box	\$0	\$0	
FSP Incident Management	\$0	\$0 \$3,200,000	
Call Box on Bridges (BATA)	\$2,000,000	\$0	
Subtotal Capital Revenue	\$2,000,000	\$3,200,000	
Call Box	\$2,250,000	\$0	
FSP	\$1,200,000	\$20,000	-98.3%
Incident Management	\$1,900,000	\$4,857,040	155.6%
Subtotal Capital Expense	\$5,350,000	\$4,877,040	-8.8%
Capital Surplus (Shortfall)	(\$3,350,000)	(\$1,677,040)	-49.9%
Transfers Out	(\$1,940,916)	(\$2,362,159)	
Total Fiscal Year Surplus (Shortfall)	(\$5,160,777)	(\$4,186,608)	-18.9%
CONTRIBUTION FROM RESERVES			
Out (In)	\$5,160,777	\$4,186,608	-18.9%
FISCAL YEAR SURPLUS(SHORTFALL)	\$0	\$0	

6/1/2007 7:56 AM Page 2 of 8

REVENUE DETAIL

	FY 2006-07	FY 2007-08	Percent
CALL BOX REVENUES			Change
Vehicle Registration Fees	\$5,900,000	\$6,000,000	1.7%
Interest	\$700,000	\$850,000	21.4%
Salvage recovery	\$150,000	\$100,000	
Subtotal: Call Box Revenues	\$6,750,000	\$6,950,000	3.0%
FSP REVENUES			
State Local Assistance Program (LAP)	\$6,050,000	\$5,900,000	-2.5%
CMAQ/STP	\$1,000,000	\$2,000,000	
Traffic Mitigation Program (Caltrans)	\$150,000	\$100,000	-33.3%
Subtotal: FSP Revenues	\$7,200,000	\$8,000,000	11.1%
CAPITAL REVENUES			
Call Box	\$0	\$0	
Freeway Service Patrol	\$0	\$0	
Call Box (transfer from BATA for Bridges)	\$2,000,000	\$0	
Incident Management (CMAQ)	\$0	\$3,200,000	
Subtotal: Capital Revenues	\$2,000,000	\$3,200,000	
CHANGES IN RESERVES			
Withdrawals(Deposits) - MTC Transfer	\$1,940,916	\$2,362,159	21.7%
Withdrawals(Deposits) - Operating Reserve	(\$130,139)	\$147,409	-213.3%
Withdrawals(Deposits) - Capital Reserve	\$3,350,000	\$1,677,040	-49.9%
Subtotal: Changes in Reserves	\$5,160,777	\$4,186,608	-18.9%
Revenues Applied to Budget Year	\$21,110,777	\$22,336,608	5.8%

6/1/2007 7:56 AM Page 3 of 8

EXPENSE DETAIL SAFE OPERATING EXPENSE Percent FY 2006-07 FY 2007-08 I. Salaries and Benefits Change 31.6% \$264,038 \$347,592 Call Box Program \$370,210 34.5% **FSP Program** \$498,114 Incident Management Program \$347,077 \$386,363 11.3% II. General Operations \$295,350 \$440,800 49.2% Call Box Program **FSP Program** \$352,586 \$237,640 -32.6% III. Consultant Services Call Box Program \$612,500 \$684,500 11.8% **FSP Program** \$450,000 \$500,000 11.1% IV. Operating Contracts \$1,793,400 \$1,920,200 7.1% Call Box Program \$9,334,700 \$10,082,200 8.0% **FSP Program CALL BOX Operating Expense** \$3,312,365 \$3,779,455 14.1% \$10,507,496 **FSP Operating Expense** \$11,317,954 7.7% **TOTAL OPERATING EXPENSE** \$13,819,861 \$15,097,409 9.2% SAFE CAPITAL EXPENSE V. Capital Expenditures Call Box \$2,250,000 \$0 \$1,200,000 \$20,000 **FSP Program** \$1,900,000 \$4,857,040 Incident Management **TOTAL CAPITAL EXPENSE** \$5,350,000 \$4,877,040 -8.8% TRANSFERS OUT MTC (Freeway Emergency Preparation) \$68,820 \$120,000 MTC (Arterial Operations Coordination) \$238,570 \$414,186 \$10,000 MTC (SAFE share of Agency Vehicle) \$818,127 \$744,973 MTC (Freeway Operations) MTC (Freeway Performance Monitoring) \$120,000 \$100,000 \$100,000 MTC (Reg Ops ITS Tech Assistance) MTC (511) \$715,399 \$853,000 TOTAL OTHER PROJECTS/TRANSFERS OUT \$1,940,916 \$2,362,159 21.7% **TOTAL EXPENSE**

6/1/2007 7:56 AM Page 4 of 8

\$21,110,777

\$22,336,608

5.8%

I. SALARIES AND BENEFITS EXPENSE				
	FY 2006-07	FY 2007-08	Percent	
CALL BOX PROGRAM			Change	
SAFE direct salaries	\$247,863	\$281,574		
OPED		\$40,500		
MTC administrative salaries	\$16,175	\$25,518		
Call Box Subtotal	\$264,038	\$347,592	31.6%	
FREEWAY SERVICE PATROL				
SAFE direct salaries	\$354,035	\$412,596		
OPED		\$60,000		
MTC administrative salaries	\$16,175	\$25,518		
FSP Subtotal	\$370,210	\$498,114	34.5%	
INCIDENT MANAGEMENT (IM)				
SAFE direct salaries	\$347,077	\$336,863		
OPED		\$49,500		
IM Subtotal	\$347,077	\$386,363	11.3%	
Total Salaries and Benefits	\$981,325	\$1,232,069	25.6%	
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II. GENERAL OPE	RATIONS EXPENS	SE		
	FY 2006-07	FY 2007-08	Percent	
CALL BOX PROGRAM				
		<u> </u>	Change	
Graphics/printing	\$10,000	\$10,000		
Graphics/printing Office depreciation	\$10,000 \$97,500	\$10,000 \$175,500	0.0%	
	\$97,500 \$15,550	\$175,500 \$7,000	0.0% 80.0% -55.0%	
Office depreciation Travel MTC overhead	\$97,500 \$15,550 \$99,800	\$175,500 \$7,000 \$159,900	0.0% 80.0% -55.0% 60.2%	
Office depreciation Travel MTC overhead Legislative advocacy	\$97,500 \$15,550 \$99,800 \$10,000	\$175,500 \$7,000 \$159,900 \$10,000	0.0% 80.0% -55.0% 60.2% 0.0%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400	0.0% 80.0% -55.0% 60.2% 0.0% 33.5%	
Office depreciation Travel MTC overhead Legislative advocacy	\$97,500 \$15,550 \$99,800 \$10,000	\$175,500 \$7,000 \$159,900 \$10,000	0.0% 80.0% -55.0% 60.2% 0.0% 33.5%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1% 49.2%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing Office depreciation	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350 \$25,000 \$97,500	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1% 49.2%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing Office depreciation Travel	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350 \$25,000 \$97,500 \$15,550	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800 \$25,000 \$19,500 \$7,000	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1% 49.2%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing Office depreciation Travel MTC Overhead	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350 \$25,000 \$97,500 \$15,550 \$142,036	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800 \$25,000 \$19,500 \$7,000 \$97,740	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1% 49.2%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing Office depreciation Travel MTC Overhead Legislative advocacy	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350 \$295,350 \$15,550 \$142,036 \$10,000	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800 \$25,000 \$19,500 \$7,000 \$97,740 \$10,000	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1% 49.2% 0.0% -80.0% -31.2%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing Office depreciation Travel MTC Overhead Legislative advocacy Insurance	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350 \$295,350 \$15,550 \$142,036 \$10,000 \$40,000	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800 \$19,500 \$7,000 \$97,740 \$10,000 \$53,400	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1% 49.2% 0.0% -80.0% -31.2% 33.5%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing Office depreciation Travel MTC Overhead Legislative advocacy Insurance Audit	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350 \$295,350 \$15,550 \$142,036 \$10,000 \$40,000 \$22,500	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800 \$19,500 \$7,000 \$97,740 \$10,000 \$53,400 \$25,000	0.0% 80.0% -55.0% 60.2% 0.0% 33.5% 11.1% 49.2% 0.0% -80.0% -31.2% 33.5% 11.1%	
Office depreciation Travel MTC overhead Legislative advocacy Insurance Audit Call Box Subtotal FREEWAY SERVICE PATROL Graphics/printing Office depreciation Travel MTC Overhead Legislative advocacy Insurance	\$97,500 \$15,550 \$99,800 \$10,000 \$40,000 \$22,500 \$295,350 \$295,350 \$15,550 \$142,036 \$10,000 \$40,000	\$175,500 \$7,000 \$159,900 \$10,000 \$53,400 \$25,000 \$440,800 \$19,500 \$7,000 \$97,740 \$10,000 \$53,400	0.0% 80.0% 80.0% 60.2% 0.0% 33.5% 11.1% 49.2% 0.0% -80.0% -31.2% 33.5% 11.1%	

6/1/2007 7:56 AM Page 5 of 8

III. CONSULTANTS/PROFESSIONAL SERVICES EXPENSE

	FY 2006-07	FY 2007-08	Percent
CALL BOX PROGRAM			Change
Information/Data Management	\$90,000	\$96,000	
Construction Services	\$60,000	\$50,000	
Call Box Inspections	\$50,000	\$46,000	
Private Dispatch consulting fees and back-up	\$12,500	\$12,500	
Mobile Call Box Program	\$250,000	\$200,000	
CAC Interface Upgrade	\$100,000	\$0	
PEMS Upgrade (grant match)		\$80,000	
Call Box Strategic Plan Update		\$150,000	
Consultant contingency	\$50,000	\$50,000	
Call Box Subtotal	\$612,500	\$684,500	11.8%
FREEWAY SERVICE PATROL			
Systems integrator	\$250,000	\$250,000	
Fleet Management	\$150,000	\$150,000	
Technical Telecommunications Advisor		\$50,000	
Consultant contingency	\$50,000	\$50,000	
FSP Subtotal	\$450,000	\$500,000	11.1%
Total Consultant Expense	\$1,062,500	\$1,184,500	11.5%

6/1/2007 7:56 AM Page 6 of 8

IV. OPERATING CONTRACTS EXPENSE

	FY 2006-07	FY 2007-08	Percent
CALL BOX PROGRAM			Change
CHP Dispatching	\$175,000	\$175,000	0.0%
Telcommunication Services	\$218,400	\$275,000	25.9%
Call Box Repairs/Maintenance/Vandalism	\$950,000	\$1,160,200	22.1%
Private Call Center	\$175,000	\$140,000	-20.0%
Bridge Call Box Operations	\$200,000	\$0	-100.0%
Supplies & Equipment	\$5,000	\$10,000	100.0%
CAC Equipment	\$15,000	\$0	-100.0%
Highway Safety Program	\$50,000	\$150,000	200.0%
Call Box general operations	5,000	\$10,000	100.0%
Call Box Subtotal	\$1,793,400	\$1,920,200	7.1%
FREEWAY SERVICE PATROL			
FSP tow service	\$8,782,800	\$9,570,300	9.0%
CHP funding agreement	\$94,000	\$70,000	-25.5%
In-vehicle maintenance	\$110,000	\$120,000	9.1%
Telecommunication services	\$122,600	\$111,900	-8.7%
System maintenance	\$70,000	\$50,000	-28.6%
Equipment replacement (hardware)	\$40,000	\$60,000	50.0%
System improvement (software)	\$40,000	\$50,000	25.0%
FSP general operations	\$75,300	\$50,000	-33.6%
FSP Subtotal	\$9,334,700	\$10,082,200	8.0%
Total Operating Contracts Expense	\$11,128,100	\$12,002,400	7.9%

6/1/2007 7:56 AM Page 7 of 8

V. CAPITAL/PROJECT EXPENSE

		FY 2006-07	FY 2007-08
CALL BOX PROGRAM			
Bridge call boxes		\$2,000,000	\$0
Mobile Call Box Program		\$0	\$0
Digital upgrade - (chp/ct request)		\$250,000	\$0
Call Box Subtotal		\$2,250,000	\$0
FREEWAY SERVICE PATROL			
Data-AVL telecom system update		\$1,200,000	\$0
CHP Security Equipment (livescan)		\$0	\$20,000
FSP Subtotal		\$1,200,000	\$20,000
FSP Subtotal		\$1,200,000	\$20,000
IM-EM-FPI PROJECTS			
Bay Area Traffic Camera Upgrade	IM	\$1,300,000	\$100,000
CHP Radio Interoperability	EM	\$600,000	\$40,000
Video Detection Project	IM	\$0	\$150,000
Advanced Traffic Management System	FPI	\$0	\$1,000,000
I-880 ICM Concept of Operations Projects	IM	\$0	\$2,300,000
TMC Procedures Analysis	FPI		\$400,000
SM 101 Incident Management	FPI	\$0	\$367,040
Freeway Detection Enhancements	FPI	\$0	\$500,000
Incident Management Subtotal		\$1,900,000	\$4,857,040
Total Capital Expense		\$5,350,000	\$4,877,040

IM - Incident Management

EM - Emergency Management

FPI - Freeway Performance Initiative

6/1/2007 7:56 AM Page 8 of 8